



April 8, 2020

The Honorable John Barrasso
Chairman
Committee on Environment & Public Works
United States Senate
Washington, DC 20510

The Honorable Thomas Carper
Ranking Member
Committee on Environment & Public Works
United States Senate
Washington, DC 20510

Dear Chairman Barrasso and Ranking Member Carper:

I am writing on behalf of Perlick Corporation, our family-owned commercial foodservice equipment and residential appliance manufacturing company that has operated in Milwaukee, Wisconsin since 1917. Perlick is a leading manufacturer of commercial refrigeration and stainless steel underbar equipment used by foodservice outlets all over the country. Additionally, we make beverage dispensing equipment for both large venues such as Fiserv Forum and smaller venues like Good City Brewing both located in Milwaukee, WI.

Perlick is a Milwaukee institution, located at 8300 West Good Hope Road on the northwest side of the city in a Federal Qualified Opportunity Zone. We currently employ over 300 people in our office and factory. The business provides both administrative and factory jobs.

The American Innovation and Manufacturing Act of 2019 (AIM Act) (S.2754) is vital to the continued competitiveness of the U.S. heating, ventilation, air conditioning, and refrigeration (HVACR) industry. On behalf of the Perlick Corporation, I am writing to ask that the AIM Act be considered by the Committee on Environment & Public Works and passed into law as soon as possible.

The AIM Act will establish a federal framework for guiding our industry through a transition out of hydrofluorocarbons (HFCs) and into next generation refrigerant technologies – many of which are made and manufactured here in the United States. The global market for air conditioning and refrigeration products and equipment is growing rapidly in size and in competitiveness. The AIM Act helps our industry maintain its technology leadership, which in turn helps American manufacturers expand their share of the global market.

The AIM Act also will put a stop to a the harmful practice by foreign competitors in China known as “dumping,” whereby inferior products and equipment are exported to the United States and priced significantly below the cost of manufacture. This practice is intended to kill American jobs, close American factories, and bankrupt American companies. Complaints to various trade bodies have



proven ineffective; by contrast the AIM Act would allow the federal government to put an immediate end to this deleterious practice.

The AIM Act will also deter additional states from enacting their own HFC regulations. Without HFC regulations from the Federal level, many states including California, Washington, & Vermont have already passed their own version of HFC regulations. Each states regulation is different, and this is burdensome on manufacturers. Currently, manufacturers are forced to comply with multiple states' regulations that have different requirements for labeling, reporting, and enforcement. The AIM Act would encourage a more streamlined approach and potentially eliminate some of the existing state by state regulatory burden and likely deter any additional states from pursuing their own HFC regulations.

The economic benefits of the AIM Act are well known: 33 million new jobs, \$12.5 billion in new investment, and a 25 percent boost in exports. The U.S. Chamber of Commerce, the National Association of Manufacturers, and major trade associations serving the U.S. HVACR industry have all endorsed the bill. More than 30 Republican and Democratic senators have co-sponsored it. And more than 30 CEOs have written the Committee to express their support.

On behalf of the over 300 employees of the Perlick Corporation, we respectfully request the Committee to consider of the AIM Act on a priority basis and your strong support for its enactment as soon as possible this year.

Sincerely,

Scott H Ehaney
Engineering Lab & Product Compliance Program Manager

cc:

The Honorable James M. Inhofe
The Honorable Shelley Moore Capito
The Honorable Kevin Cramer
The Honorable Mike Braun
The Honorable Mike Rounds
The Honorable Dan Sullivan
The Honorable John Boozman
The Honorable Roger F. Wicker

The Honorable Benjamin L. Cardin
The Honorable Bernard Sanders
The Honorable Sheldon Whitehouse
The Honorable Jeff Merkley
The Honorable Kristen Gillibrand
The Honorable Cory A. Booker
The Honorable Edward Markey
The Honorable Tammy Duckworth



QUALITY & INNOVATION
THAT **INSPIRES**

The Honorable Richard Shelby
The Honorable Joni Ernst

The Honorable Chris Van Hollen

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