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April 2, 2020

The Honorable John Barrasso
Chairman
Committee on Environment & Public Works
United States Senate
Washington, DC 20510

The Honorable Thomas Carper
Ranking Member
Committee on Environment & Public Works
United States Senate
Washington, DC 20510

Dear Chairman Barrasso and Ranking Member Carper:

I am writing on behalf of [insert company name] to urge your support for the swift consideration and passage of The American Innovation and Manufacturing Act of 2019 (AIM Act) (S.2754).

The AIM Act provides a federal framework for phasing down hydrofluorocarbons (HFCs) and enabling an orderly transition to next generation refrigerant technologies. This is vital to the continued competitiveness of the U.S. heating, ventilation, air conditioning, and refrigeration (HVACR) sector.

According to a study by the Interindustry Forecasting group at the University of Maryland, the phase down of HFCs will:

- Create 33,000 new U.S. manufacturing jobs and sustain 138,400 existing jobs between now and 2027;
- Increase direct U.S. manufacturing output by \$12.5 billion, and total (direct and indirect) U.S. manufacturing output by \$38.8 billion between now and 2027; and,
- Improve the U.S. trade balance in equipment and chemicals by \$12.5 billion.

These trade and economic benefits are why the AIM Act is broadly supported by a large, bipartisan group of more than 30 Republicans and Democrats in the United States Senate and has the support of the U.S. HVACR industry, the National Association of Manufacturers, and the U.S. Chamber of Commerce.

For the 104 employees of Desert Aire in Washington County of the State of Wisconsin, I respectfully request your help in securing a prosperous future manufacturing and innovation in the United States with the enactment of the AIM Act as soon as possible this year.

Sincerely,

A handwritten signature in black ink that reads "Keith Coursin". The signature is written in a cursive style with a large initial "K".

Keith Coursin
President
keith@desert-aire.com

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cc:

The Honorable James M. Inhofe
The Honorable Shelley Moore Capito
The Honorable Kevin Cramer
The Honorable Mike Braun
The Honorable Mike Rounds
The Honorable Dan Sullivan
The Honorable John Boozman
The Honorable Roger F. Wicker
The Honorable Richard Shelby
The Honorable Joni Ernst

The Honorable Benjamin L. Cardin
The Honorable Bernard Sanders
The Honorable Sheldon Whitehouse
The Honorable Jeff Merkley
The Honorable Kristen Gillibrand
The Honorable Cory A. Booker
The Honorable Edward Markey
The Honorable Tammy Duckworth
The Honorable Chris Van Hollen