

**Danfoss**

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March 31<sup>st</sup>, 2020

The Honorable John Barrasso  
Chairman  
Committee on Environment & Public Works  
United States Senate  
Washington, DC 20510

The Honorable Thomas Carper  
Ranking Member  
Committee on Environment & Public Works  
United States Senate  
Washington, DC 20510

Dear Chairman Barrasso and Ranking Member Carper:

On behalf of Danfoss, I am writing to urge you to seek swift and expeditious passage of *The American Innovation and Manufacturing Act of 2019* (AIM Act) (S.2754).

As our country grapples with the coronavirus and the potentially devastating impacts it could have on the U.S. economy, the importance of the AIM Act to American manufacturers and workers in the HVACR industry has never been greater – or more urgent. Passage of the AIM Act is the kind of leadership desperately needed right now from the U.S. Senate’s Committee on Environment & Public Works to help guide our industry through this challenge and into better and more prosperous times ahead.

Since its introduction last October, the AIM Act has been widely regarded by the business community as an example of common-sense regulation and as an engine of job creation and new investment in the U.S. economy. This is why it has attracted considerable bipartisan support, with more than 30 co-sponsors, divided evenly among Republicans and Democrats.

The AIM Act also has been endorsed by the U.S. Chamber of Commerce, the National Association of Manufacturers, and a wide range of trade associations serving the U.S. heating, ventilation, air conditioning, and refrigeration (HVACR) sector, such as the Air-Conditioning, Heating and Refrigeration Institute (AHRI) and the Alliance for Responsible Atmospheric Policy. This also includes trade associations serving contractors, distributors, and other small businesses, including the Air Conditioning Contractors of America (ACCA), the Plumbing-Heating-Cooling Contractors Association (PHCC), the Sheet Metal & Air Conditioning Contractors National Association (SMACNA), and the Heating, Air Conditioning, and Refrigeration Distributors International (HARDI).

Before this decade is out, the U.S. HVACR industry is projected to employ 2.5 million Americans and contribute more than \$620 billion to the U.S. economy. For these projections to bear out, the

AIM Act is necessary to ensure the continued competitiveness and technology leadership of our manufacturers in a fast growing and increasingly crowded global HVACR market. This is why more than 30 CEOs of many of the largest and most iconic HVACR manufactures in the United States wrote you last October urging your support for the AIM Act and its swift enactment. In light of the present circumstances, the urgency facing many American businesses in the U.S. HVACR industry has grown greater and even more immediate. On behalf of the more than four thousand employees of Danfoss in the United States, we urge you to support the AIM Act and ensure its swift passage as soon as may be possible this year.

Sincerely,



**John L. Sheff**

Director  
Public & Industry Affairs

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cc:

The Honorable James M. Inhofe  
The Honorable Shelley Moore Capito  
The Honorable Kevin Cramer  
The Honorable Mike Braun  
The Honorable Mike Rounds  
The Honorable Dan Sullivan  
The Honorable John Boozman  
The Honorable Roger F. Wicker  
The Honorable Richard Shelby  
The Honorable Joni Ernst

The Honorable Benjamin L. Cardin  
The Honorable Bernard Sanders  
The Honorable Sheldon Whitehouse  
The Honorable Jeff Merkley  
The Honorable Kristen Gillibrand  
The Honorable Cory A. Booker  
The Honorable Edward Markey  
The Honorable Tammy Duckworth  
The Honorable Chris Van Hollen