

**March 26, 2020**

The Honorable John Barrasso  
Chairman  
Committee on Environment & Public  
Works  
United States Senate  
Washington, DC 20510

The Honorable Thomas Carper  
Ranking Member  
Committee on Environment & Public  
Works  
United States Senate  
Washington, DC 20510

Dear Chairman Barrasso and Ranking Member Carper:

*The American Innovation and Manufacturing Act of 2019 (AIM Act) (S.2754)* is vital to the continued competitiveness of the U.S. heating, ventilation, air conditioning, and refrigeration (HVACR) industry. On behalf of Nortek Global HVAC and Nortek Air Solutions, I am writing to ask that the AIM Act be considered by the Committee on Environment & Public Works and passed into law as soon as possible.

The AIM Act will establish a federal framework for guiding our industry through a transition out of hydrofluorocarbons (HFCs) and into next generation refrigerant technologies – many of which are made and manufactured here in the United States. The global market for air conditioning and refrigeration products and equipment is growing rapidly in size and in competitiveness. The AIM Act helps our industry maintain its technology leadership, which in turn helps American manufacturers expand their share of the global market.

The AIM Act also will put a stop to a potentially illegal and definitively harmful practice by foreign competitors in China known as “dumping,” whereby inferior products and equipment are exported to the United States and priced significantly below the cost of manufacture. This practice is intended to kill American jobs, close American factories, and bankrupt American companies. Complaints to various trade bodies have proven ineffective; by contrast the AIM Act would allow the federal government to put an immediate end to this deleterious practice.

The economic benefits of the AIM Act are well known: 33 million new jobs, \$12.5 billion in new investment, and a 25 percent boost in exports. The U.S. Chamber of Commerce, the National Association of Manufacturers, and major trade associations



serving the U.S. HVACR industry have all endorsed the bill. More than 30 Republican and Democratic senators have co-sponsored it. And more than 30 CEOs have written the Committee to express their support.

On behalf of the 2000+ employees of Nortek Global HVAC and Nortek Air Solutions in the United States with facilities in Missouri, Tennessee, Oklahoma, Oregon, and Pennsylvania, we respectfully request the Committee to consider the AIM Act on a priority basis and your strong support for its enactment as soon as possible this year.

Sincerely,



Matthew H. Lattanzi  
Senior Director of Regulatory & Legislative Affairs

cc:

The Honorable James M. Inhofe  
The Honorable Shelley Moore Capito  
The Honorable Kevin Cramer  
The Honorable Mike Braun  
The Honorable Mike Rounds  
The Honorable Dan Sullivan  
The Honorable John Boozman  
The Honorable Roger F. Wicker  
The Honorable Richard Shelby  
The Honorable Joni Ernst

The Honorable Benjamin L. Cardin  
The Honorable Bernard Sanders  
The Honorable Sheldon Whitehouse  
The Honorable Jeff Merkley  
The Honorable Kristen Gillibrand  
The Honorable Cory A. Booker  
The Honorable Edward Markey  
The Honorable Tammy Duckworth  
The Honorable Chris Van Hollen  
Kevin Fay (The Alliance)  
Samanth Slater (AHRI)

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